### **Item 1: Introduction**

**FLAGSTONE FINANCIAL MANAGEMENT, LLC** is an investment adviser registered with the Securities and Exchange Commission offering advisory accounts and services. This document gives you a summary of the types of services and fees we offer. Please visit <u>Investor.gov/CRS</u> for free, simple tools to research firms and for educational materials about broker-dealers, investment advisers, and investing.

### **Item 2: Relationships and Services**

<u>Questions to ask us:</u> Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

<u>What investment services and advice can you provide me?</u> Our firm primarily offers the following investment advisory services to retail clients: portfolio management (we review your portfolio, investment strategy, and investments); financial planning (we assess your financial situation and provide advice to help you meet your goals). We typically monitor our investment model positions daily and client accounts on an annual or more frequent basis. Our firm has discretionary management without any material limitations. We do not limit the types of investments that are recommended. Our firm does not have a minimum account size. Please also see our Form ADV Part 2A ("Brochure"), specifically Items 4 & 7.

# **Item 3: Fees, Costs, Conflicts, and Standard of Conduct**

Questions to ask us: Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me? What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have? How might your conflicts of interest affect me, and how will you address them?

**What fees will I pay?** Our fees vary depending on the services you receive.

Strategic Wealth Management ("SWM") investment accounts are charged advisory fees quarterly, in advance, based on the prior quarter end balance and will range between 0-1.5% annually. Please also see our Brochure, specifically Item 5, for detailed fee information.

This is a non-wrap fee account, meaning you will pay separate transaction and maintenance fees to the account custodian, LPL Financial.

Financial planning fees are \$2,000 upfront followed by an ongoing monthly fee ranging between \$400 - \$2,000 per month, based on the services requested and the complexity of your situation. The monthly fee amount increases by 3% each January). *Financial Planning fees are waived for clients with Assets Under Management of \$500,000 or more.* 

<u>Third Party Costs:</u> investments such as mutual funds impose additional fees (known as an expense ratio) for their operating costs that reduce the value of your investment over time. You will also pay fees to a custodian that will hold your assets. You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. Please also see our Brochure, specifically Item 5, for additional details.

<u>How do your financial professionals make money?</u> Our financial professionals' compensation is salary based with potential bonuses tied to total firm revenue & new client revenue.

<u>Conflicts of Interest:</u> When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the advice we provide to you. For example, the amount of assets in your account affects our advisory fee; the more assets you have in your advisory account, the more you will pay us and thus we have an incentive to increase those assets. Please also see our Brochure, specifically Item 10, for further details.

### **Item 4: Disciplinary History**

Questions to ask us: As a financial professional, do you have any disciplinary history?

<u>Do you or your financial professionals have legal or disciplinary history?</u> No. Please visit https://www.investor.gov/ for a free, simple search tool to research us and our financial professionals.

# **Item 5: Additional Information**

<u>Questions to ask us:</u> Who is my primary contact? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?

For additional information on our advisory services, please see our Brochure available at <a href="https://adviserinfo.sec.gov/firm/summary/285484">https://adviserinfo.sec.gov/firm/summary/285484</a> and any individual brochure supplements our firm provides. If you have any questions, need additional up-to-date information, or want another copy of this Client Relationship Summary, please contact us at 402-413-0440.